



Expand your Horizons

Finance function in the digital era

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Address: 2-2A Calea Griviței, ASE Bucharest



\$ 250+ M signed outsourcing agreements



50+ BPM solutioning engagements

\$ 6.5 M P&L responsibility



Dorin Ioanăș

Shared Services Centres set up and delivery management for
3 Global Companies

> \$ 10 M of working capital and margin improvement
delivered to clients



Exposure across **multiple industry sectors**
Consumer Products and Retail, Manufacturing, Transportation,
Services, Banking, Energy, etc.



Managed a **200+** team of associates



Managed a \$ 45 M market P&L and \$ 12 M
Balance Sheet for a FMCG company

Agenda

- ▶ Finance evolution in a changing business environment
- ▶ Globalization of services
- ▶ Digital revolution - Robotic process automation (RPA)
- ▶ Skills needs by finance function
- ▶ Q&A

